# THREE RIVERS MARKET

#### BOARD OF DIRECTORS MEETING

March 2, 2025 1516 – 1601

Oakwood-Lincoln Park Clubhouse 916 Shamrock Ave Knoxville, TN 37917

#### MINUTES

#### **Board Members in Attendance**

Adam Deen Alhen Drillich Mary French Kimberly Lomonaco, Vice Chair Teri O'Meara, Secretary Caitlin Seidler, Chair Debbie Sharp Brian D. Williams, Treasurer

# **Board Members Absent** Adam Hughes

#### **Additional Attendees**

Fadi Aboush, General Manager Jade Barker, Columinate Consultant Kristen Faerber Peg Hambright Natalie Kurylo Morgan Wilson

#### **PRELIMINARIES**

Call to Order: 1516 Action Items reviewed Meeting Preparation – 1 minute of silence Roll Call with statement of preparation

## **AGENDA REVIEW/REVISION**

Motion to approve Agenda: Kim Lomonaco, seconded: Alhen Drillich; motion carried unanimously.

### **CONSENT AGENDA**

<u>February 2025 Board Meeting Minutes; Policy Monitoring Reports for Executive</u> <u>Limitations, B4 – Financial Condition (FINAL/REVIEWED); Governance Process, D10</u> – Board of Director's Meetings; Governance Process, D2 - Board Job Products.

Motion to approve Consent Agenda: Alhen Drillich, seconded: Kimberly Lomonaco; motion carried unanimously.

## GENERAL MANAGER REPORT

Growth of Ownership - February

- New Members 45
- Owner Paid in Equity \$4,450

## Sales Growth - February

- Customer Count 20,004
- Total Net Sales: \$701,789
- Average Basket Sale: \$33.83
- Average Basket Size: 6.4 items

Member and Staff Discounts - February

- Member Discounts: \$16,364
- Staff Discounts: \$4,627

Nourishing Change and Other Donations - February

- Catty Wampus Puppet Council \$350 gift card
- WDVX \$400 gift card
- Dragon Fly Aerial and Circus Art Studio \$100 gift card
- Nourishing Change Center for English \$4,808

**Operational Updates** 

- Member discounts options to move forward in regards to Board approval
- UNFI and NCG reps coming to discuss store updates/reset in March (midsection of store)
- Merchandising and Promotion Liaison moving forward with plans
- Restructuring bakery to make improvements, improve sales of prepared foods
- Improve standards for products in salad bar
- Working with union to include department managers
- VolCard implementation in progress (requires new payment system)

General Repairs

- Cooler door replacement will be installed in March
- Awning has been ordered for outside storage
- TRM website updates, working with Robin Easter

### STUDY AND ENGAGEMENT

ORIENTATION: Our Co-op: How Does it Work? Part 1 (Staff)

Staff organizational Chart

Operations manager

Working on hiring store manager

GM - HR - Store managers - Assistant Department Managers - Operations Manager - Department managers - Assistant department managers - the rest of the staff

More about consolidating positions rather than adding new positions

Store manager position is crucial to build on community, employee, and union relationships

**Board News Assignments** 

**Action Item Review** 

#### **Member Forum**

Peg Hambright

Natalie Kurylo

Kristen Faerber

Morgan Wilson

# Adjourn

Motion to adjourn: Debbie Sharp, seconded: Mary French; motion carried unanimously.

\_\_\_\_ \_\_\_\_\_, Secretary Certified:

April 19, 2025